

Waupun Memorial Hospital  
620 West Brown Street  
Waupun, WI 53963-1799  
(920) 324-5581

Type:           GMS  
Control:       Religious Organization  
Fiscal Year:   07/01/01 to 06/30/02

County:       Dodge  
Analysis Area: Southern (1)  
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	32.8%	57.4%	0.57	55.2%	0.59	33.3%	0.99	28.4%	1.15
Obstetrics	7.2%	39.6%	0.18	41.3%	0.18	20.6%	0.35	10.1%	0.72
Pediatrics	8.4%	48.0%	0.17	46.0%	0.18	13.4%	0.62	5.5%	1.53
Total hospital	28.9%	55.9%	0.52	54.7%	0.53	31.9%	0.91	26.0%	1.11
Average Census (Patients)									
Adult medical-surgical	7.2	30.4	0.24	31.2	0.23	7.7	0.93	6.3	1.15
Obstetrics	0.5	3.9	0.13	4.1	0.12	0.9	0.57	0.7	0.72
Pediatrics	0.2	1.8	0.09	1.6	0.11	0.1	1.57	0.1	1.53
Total hospital	10.7	55.4	0.19	54.3	0.20	10.4	1.02	9.6	1.11
Average Length of Stay (Days)									
Adult medical-surgical	3.6	3.9	0.92	3.7	0.97	3.3	1.11	3.3	1.09
Obstetrics	2.3	2.4	0.96	2.0	1.14	2.2	1.03	2.4	0.95
Pediatrics	2.1	2.4	0.86	3.1	0.67	1.9	1.10	2.5	0.84
Total hospital	3.4	4.3	0.80	4.3	0.79	3.0	1.14	3.1	1.11
Surgical Operations									
Inpatient	257	1,424	0.18	1,694	0.15	218	1.18	269	0.96
Outpatient	714	3,187	0.22	3,961	0.18	963	0.74	711	1.00
Inpatient as % of all surgeries	26.5%	30.9%	0.86	30.0%	0.88	18.5%	1.43	27.4%	0.96
Outpatient Visits									
Non-emergency visits	37,149	75,046	0.50	108,040	0.34	24,411	1.52	34,141	1.09
Emergency visits	10,319	14,086	0.73	14,024	0.74	5,581	1.85	10,206	1.01
Full-time Equivalents (FTEs)									
Administrators	0.0	14.8	0.00	13.3	0.00	5.1	0.00	1.0	0.00
Nurses, licensed	45.6	160.1	0.28	172.9	0.26	40.3	1.13	47.5	0.96
Ancillary nursing personnel	5.3	54.3	0.10	44.8	0.12	13.8	0.38	32.0	0.17
All other personnel	53.4	384.2	0.14	462.2	0.12	94.8	0.56	53.6	1.00
Total FTEs	104.3	613.5	0.17	693.1	0.15	154.0	0.68	134.1	0.78
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	14.6	0.00	13.3	0.00	20.5	0.00	2.5	0.00
Nurses, licensed	121.7	157.9	0.77	172.8	0.70	161.4	0.75	120.9	1.01
Ancillary nursing personnel	14.1	53.6	0.26	44.8	0.32	55.4	0.26	81.6	0.17
All other personnel	142.6	378.9	0.38	462.1	0.31	380.1	0.38	136.4	1.04
Total FTEs	278.5	605.0	0.46	692.9	0.40	617.4	0.45	341.4	0.82

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	37	Health maintenance		Beds set up and staffed	0	Bassinets	2
Discharges	1,051	organization (HMO)	Yes	Discharges	0	Total births	80
Inpatient days	3,898	Preferred Provider		Inpatient days	0	Newborn days	351
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	1	22	728	2,636	32.8%	7.2	3.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	3	0	0	0	. %	0.0	.
Hospice	3	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	2	29	61	8.4%	0.2	2.1
Obstetrics	1	7	80	185	7.2%	0.5	2.3
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	3	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	6	214	1,016	46.4%	2.8	4.7
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	0	0	0.0	Radiological services personnel	4	8	9.2
Physicians and dentists	0	0	0.0	Occupational therapists	0	2	1.2
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	19	34	41.5	Physical therapists	2	0	2.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	2	2.0
Licensed practical nurses	2	4	4.1	Recreational therapists	0	0	0.0
Ancillary nursing personnel	1	7	5.3	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	5	0	5.0
Medical records personnel	3	3	4.5	All other personnel	18	23	29.5
Pharmacy personnel	0	0	0.0	-----			
Clinical laboratory personnel	0	0	0.0	TOTAL	55	83	104.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$28,720,068	Cash and cash equivalents	\$4,720,662	Current liabilities	\$3,221,599
Less deductions	12,165,279	Net Patient receivables	2,625,291	Long-term debt	4,869,672
Net patient revenue	16,554,789	Other receivables	120,330	Other liabilities	0
Plus other revenue	774,103	Land, bldgs and equip: Net	11,462,607	Subtotal	8,091,271
Total revenue	17,328,892	Other assets	6,844,912		
Less expenses	15,384,045			Unrestricted fund balance	17,682,531
Nonoperating gains/losses	-680,257	Total Assets	\$25,773,802	Total liabilities & fund balance	\$25,773,802
Net Income	\$1,264,590			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$16,178,315]	56.3%	41.7%	1.35	39.1%	1.44	41.1%	1.37	51.7%	1.09
Medical Assistance [ \$1,368,984]	4.8%	9.0%	0.53	6.6%	0.72	8.2%	0.58	3.8%	1.25
Commercial [ \$9,617,900]	33.5%	43.2%	0.77	48.4%	0.69	45.2%	0.74	38.5%	0.87
All other [ \$1,554,869]	5.4%	6.1%	0.89	5.9%	0.92	5.5%	0.99	6.0%	0.90
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$8,893,715]	31.0%	23.7%	1.31	20.4%	1.52	20.7%	1.50	29.2%	1.06
Medical Assistance [ \$900,966]	3.1%	6.0%	0.53	4.2%	0.74	4.6%	0.68	2.2%	1.40
Commercial [ \$2,122,521]	7.4%	9.4%	0.78	10.8%	0.68	7.3%	1.01	7.8%	0.94
Charity care [ \$218,040]	0.8%	1.2%	0.63	1.3%	0.57	0.7%	1.09	0.6%	1.33
All other [ \$30,037]	0.1%	1.4%	0.07	1.2%	0.08	0.5%	0.19	0.8%	0.13
Total deductions [ \$12,165,279]	42.4%	41.7%	1.02	38.0%	1.12	33.8%	1.25	40.7%	1.04
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	4.5%	5.1%	0.88	9.2%	0.48	4.2%	1.07	3.7%	1.21
Net gains/losses as % of net income	-53.8%	5.3%	-10.2	11.7%	-4.6	3.5%	-15.2	-154.7%	0.35
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$7,613,651]	49.5%	47.8%	1.04	50.0%	0.99	51.3%	0.97	47.2%	1.05
Supplies and services[ \$6,337,269]	41.2%	40.5%	1.02	39.1%	1.05	35.9%	1.15	42.8%	0.96
Capital component [ \$1,317,631]	8.6%	8.7%	0.98	8.2%	1.05	9.2%	0.93	8.2%	1.04
Bad debt [ \$115,494]	0.8%	3.0%	0.25	2.7%	0.28	3.6%	0.21	1.8%	0.42
Fiscal Statistics									
Operating margin	11.2%	6.1%	1.85	5.4%	2.07	7.1%	1.58	8.2%	1.37
Total hospital profit margin	7.6%	6.4%	1.19	6.1%	1.25	7.4%	1.03	3.4%	2.25
Return on equity	7.2%	10.0%	0.71	11.5%	0.62	9.9%	0.72	3.3%	2.15
Current ratio	2.3	2.5	0.92	2.3	1.02	3.8	0.61	3.3	0.71
Days in net patient accounts receivable	57.9	57.8	1.00	62.7	0.92	62.9	0.92	.	.
Average payment period	81.1	52.6	1.54	52.0	1.56	51.0	1.59	54.8	1.48
Equity financing	68.6%	56.2%	1.22	48.3%	1.42	55.6%	1.23	69.4%	0.99
Long-term debt to equity ratio	0.3	0.5	0.58	0.8	0.36	0.6	0.48	0.3	0.90
Times interest earned	13.2	5.0	2.63	4.6	2.87	5.0	2.63	12.4	1.07
Total asset turnover	0.7	0.9	0.76	0.9	0.75	0.7	0.90	0.7	0.93
Average age of plant: years	11.0	9.5	1.16	10.3	1.07	9.1	1.20	11.8	0.93
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	23.1%	.
Output gross rev (% of total gross pt. rev)	70.3%	44.1%	1.59	43.8%	1.60	61.8%	1.14	74.0%	0.95
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,285	\$7,870	0.54	\$8,404	0.51	\$4,633	0.92	\$3,869	1.11
Inpatient net revenue per day	\$1,191	\$1,834	0.65	\$1,902	0.63	\$1,631	0.73	\$1,168	1.02
Outpatient net rev per visit	\$247	\$343	0.72	\$247	1.00	\$306	0.81	\$267	0.93